BNI GAME SCORECARD

Scorecard & Points Template:

TEAM _____DATE_____WEEK#_____OF_____

MEMBER NAME	ON TIME ARRIVAL	VISITOR FOR OPEN CATEGORY	NEW REFERRAL	REFERRAL BECOMES SALE	ONE-TO-ONE	ABSENT NO SUB
COLUMN TOTALS						

THIS WEEK'S TEAM TOTAL	
ADD LAST WEEK'S TEAM TOTAL	
TEAM TOTAL TO DATE	

POINT SCHEDULE

On Time Arrival	+	points
Qualified Visitor for Open Category	+	points each
New Qualified Referral	+	points each
Referral Becomes Confirmed Sale	+	points
One-to-One with Chapter Member	+	points each
Absent with no substitute	-	points

BNI®