

**1****HAVE FUN!**

We are all in the business of growing a business, so let's do it together! Reach out to your regional leadership team for support - it's why they are there!

3**SHARE IN YOUR SUCCESSES!**

Brainstorm who you can invite to next week's meeting to share in your BNI successes.

5**SPECIFIC IS TERRIFIC!**

Those who provide a detailed ask for the week receive more referrals and close more business. It's easier to give when opportunities are specific.

7**INTERACTION IS POWERFUL!**

Active participation leads to more referrals. So turn your camera on, ask questions, and take notes!

9**EARLY TO ARRIVE = THRIVE!**

Open networking begins 15 minutes before the scheduled meeting time. This is an awesome way to meet other members and make yourself known!

2**ATTEND TILL THE END**

You wouldn't walk out of an in-person meeting early, would you? Don't miss important updates and announcements that are shared at the meeting's conclusion.

4**FOCUS!**

We know it is easy to check emails, read an article, or online shop during virtual meetings, but stay focused! You owe it to yourself and your fellow chapter members to remain attentive and listen for referral opportunities.

6**PRACTICE, PRACTICE, PRACTICE!**

Your weekly presentation is your time to shine, and it is important that you effectively articulate your value proposition during this time.

8**DRESS FOR SUCCESS!**

Your appearance helps build credibility and projects a welcoming and professional image. Find a well-lit workspace to show off your good looks.